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Washington-Warren Airport

— WASHINGTON, NORTH CAROLINA —

Washington-Warren Airport

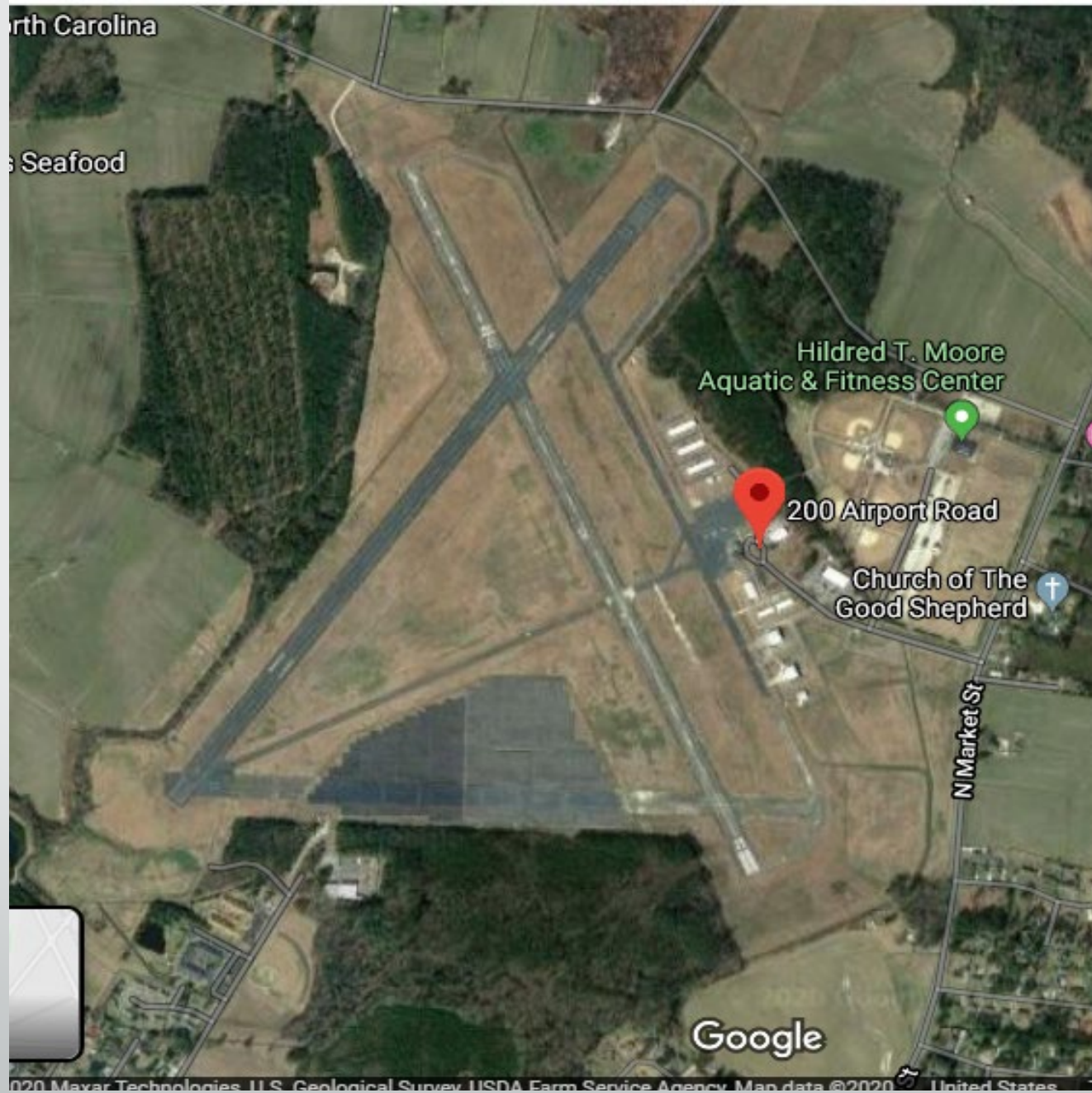
- * Introductions
- * Introduction to our airport
- * Q&A



OCW At-A-Glance

- 472 Acres fenced.
- Staff– 1 Full time; 2 Part Time; Manager - Contract
- 21 T-Hangars
- 6 Corporate Style Hangars
- 2 Paved Runways; 1 Grass strip
- Inner Banks STEM Center
- Rise Properties
- Metro Aviation – Aircraft Service Provider for Vidant Health
- Part time Aircraft Maintenance & Flight Training on field
- Mission Air Care – Christian Aviation Ministry
- Washington Flyers - Flying Club
- Solar Farm





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OCW Type of Operations

- Flight Training for local civilian flight training & Marine's V22
- Corporate jets charters; pick-up & drop off.
- Transient traffic; North & South Bound (Mid-way New York/MIA)
- Egg Drop - Community Event at Easter
- Community Fly-Ins and Aviation Safety Seminars
- Flying Club
- Wright Flight (John Small Elementary)
- STEM Expo
- Military Flight Training (V22 Osprey)
- Ag Operations
- Medivac Maintenance Base



Three Years in Review

- Started quarterly sweeping of airport (worse in State)
- Established profit-based fuel sales metrics
- Created S.O.P's, training manuals, maintenance PM program.
- Surveyed airports East of I95 to establish fair market pricing and standards for hangar and land lease fees.
- Submitted a 3 year "get-well plan" to reach full occupancy, maximize revenue, and stop deterioration and greatly repair t-hangar assets. – 6 empty hangars, now 21 on waiting list.
- Recommended and created a Standard Land Lease, ensuring compliance to FAA regulations.
- "On Purpose" efforts to re-brand Washington-Warren Airport as "Pilot Friendly" airport w/world class customer service





Three Years in Review

- Acted as a liaison between City, engineering, contractor for newest hangar build; Had tenant selected & approved prior to completion.
- Identified deficiencies in equipment required to be a world-class airport, and worked with City to strategically fill the need.
- Advised City to reject first bid on runway, and acted as liaison between City, engineering, and contractor for Runway, taxiway, apron refurbishment. (2nd bid)
- Working with Airport subcommittee creating a 10 Years Strategic Plan necessary for airport to become "Self-sustaining."
- Airport identified as "Opportunity Zone" for Beaufort County.

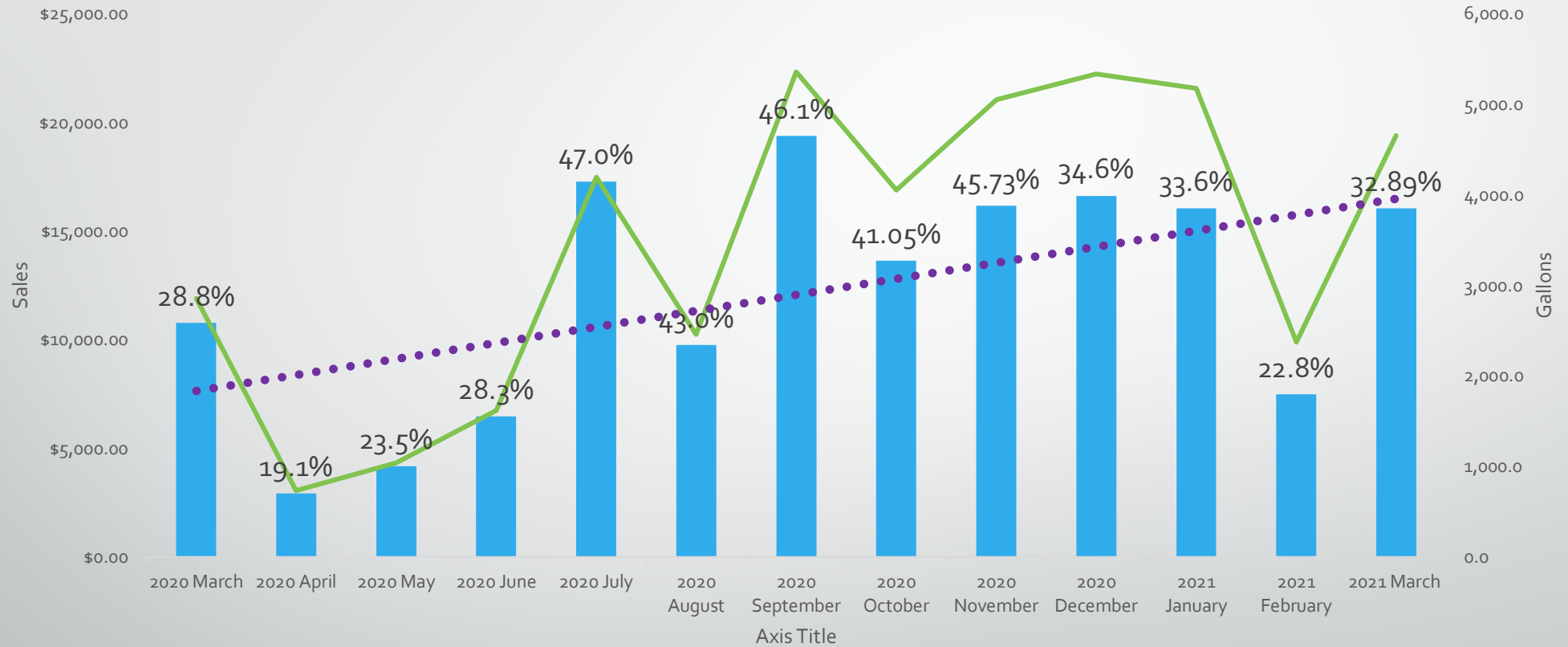


Creation of New Operations

- Airport Master Landscaping Plan - in progress
- Began Hosting Fly-Ins for Local Pilots; Pancake Breakfast, etc.
- Began Hosting Pilot's Seminars Using Local and FAA instructors.
- Created a Facebook Page, to Publicize and Promote Airport.
- Created a Website and Listed with all FAA Pilot Sites.
- Working closely with BCED team to create ADIP Grant
- Worked to Create a Good environment for Flying Club
- Identifying and pursuing businesses that would be good fit at OEW
- Push the Mantra, Premier Customer Service!



13 Month Jet A Fuel Summery



■ Sales
 — Gallons
 ●●● Linear (Sales)



OCW Local Economics



LOCAL ECONOMICS

Washington Warren Field Airport is an essential part of our region's economy both locally, and state-wide. The data below indicates the real impact that OCW provides to our community.



Data provided by the NC Department of Transportation
2019 Division of Aviation Annual Report



WORKFORCE DEMANDS

- Aircraft Maintenance – Aircraft Maintenance Technicians
- Aircraft Avionics – Fastest Growing Sector in Aviation
- Aircraft Welding
- Aircraft Composite Repair; New Technology for Aviation
- Aircraft Flight Training – Aging Pilot Population must be replaced
- Aviation Infrastructure
 - Satellite Aviation Navigation
 - Airport Maintenance – Electrical, mechanical, Facility Maintenance
 - Air Traffic Control
 - Aircraft Manufacturing and Repair and Overhaul (R&O)
 - Precision Machining, R&D, Non-Destructive Testing
- ALL REQUIRE A HIGHLY SKILLED WORKFORCE.
- WHO WILL FILL THE TRAINING GAP?!

OCW Youth Outreach



Who Will Help Us?



Questions & Answers

- Question: “How do airports make money?”
- Answer: By leasing hangars or land, selling fuel, and providing services.
- Question: “How can KOCW become ‘self-sustaining?’”
- Answer: Provide an environment that attracts Jet customers or manufacturing. Ex: hangar space, or land leases,★★★★customer service, and economically attractive to Aerospace manufacturing/Sales/R&O.
- Question: Can KOCW become “self-sustaining?”
- Answer: Yes, IF the City maintains a Pro-growth philosophy and adequate measures and investments are made to capitalize on the opportunities before us.

Questions & Answers

- Question: What are the opportunities that OCW can take advantage of?
- Answer: The answer is multi-faceted.
 - Create and follow a 10-year Strategic Business Plan that provides a “Roadmap” for current and future City Councils to forecast funding of projects needed for “Self-Sustainability” of Airport.
 - Market the “Opportunity Zone” and “ADIG tax advantage OCW has over surrounding airports to attract and inform businesses and investors to the “OCW Advantage.”
 - Airport Manager to work closely with County Economic Development & City Marketing & Tourism.
 - Identify and aggressively recruit a capable aircraft maintenance flight training facility for OCW.
 - Aggressive marketing to private investors and Aerospace firms of the OCW ADVANTAGE.
 - Invest in infrastructure of the Airport (Gravity Sewer, Electric, Water, Road, Internet).
 - Continue to push for lengthening the primary runway to accept larger aircraft. (STP)
 - Streamline the lease process to ensure prompt, long-term confidence of tenants.



Questions & Answers



DAILY NEWS HOME NEWS SPORTS OPINION SOCIETY OBITUARIES CLASSIFIEDS RECORDS CALENDAR

Washington-Warren Airport. (Brandon Tester / Washington Daily News)

Economic development projects involve investments, job creation at airport

By Brandon Tester
Email the author

Published 8:04 pm Tuesday, April 20, 2021

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02:01  Powered by **Trinity Audio**

The Beaufort County Economic Development staff is working with Washington-Warren Airport on several projects that could result in millions of dollars being invested into new facilities and equipment at the airport.

Beaufort County Economic Development Director Martyn Johnson said the projects, if successful, would help make the airport more self-sustainable financially, and will also open the door for future funding opportunities.

Johnson said one of the four projects involves a potential investment of \$3 million to build rental T-hangars at the airport. A separate project involves a corporate entity that is locating an aircraft and a hangar at the airport.

Another project involves a manufacturer placing a manufacturing plant outside the airport's fence and a hangar inside the fence. The name of that manufacturer is currently being kept confidential; Johnson said the business's CEO was in town last week to make some evaluations.

POLLS

Which entity should be responsible for law enforcement in Beaufort County?

Sheriff's office [existing]
 County police force [proposed]
 Not sure

Vote
View Results

LATEST OPINION

Write Again...They were young and hopeful

A worthwhile investment

Raising awareness for Child Abuse Prevention Month

Write Again...A journey still remembered

Bill would shine light on closed personnel files

College Football

Washington loses LB Zion Tupuola-Fetui to Achilles injury
48 minutes ago

Following verdict in Floyd case, USC football reflects
19 hrs ago 